



# Investor Update - US Roadshow

9-12<sup>th</sup> July, 2012

### Corporate snapshot





Ticker symbols (ASX / OTC)	MEO	MEOAY
Share Price (ASX: MEO)	(5-July)	A \$0.28
Issued shares	(million)	539.9
Issued options (\$0.50 ex)	(million)	21.6
Market Capitalisation	(million)	A \$151
Cash & Cash Equivalents	(31-Mar)	A \$62
Enterprise value	(million)	<u>A \$89</u>
Daily liquidity (3 mth avg)	(million)	3.0



#### **General**

HQ Melbourne, Australia

· Jakarta branch office

SE Asian portfolio

- 7 upstream projects (6 offshore)
- 3 infrastructure projects (Tassie Shoal)
  - With environmental approvals

#### **Core strengths**

- High calibre new venture capability
- Track record of high value transactions
- Adequately funded (subject to farm out)

#### Top shareholders

~9,660 shareholders 31.4% held by top 20

6.59% Raydale Holdings Pty Ltd

5.00% Bentley Capital (LIC – ASX: BEL)

4.89% HSBC Custody Nominees (Australia) Ltd

2.32% Merrill Lynch (Australia) Nominees Pty Ltd

# Core business strategy

### Sustainable business model – creating optionality













- Obtain acreage with high equity
- Add value by defining prospectivity
- Farm-out for free carry
  - Recover costs
  - Retain significant equity
- Low cost exposure to multiple high value opportunities
- Strategy requires strong capabilities in:
  - New ventures
  - Operations (seismic, drilling)
  - Prospect generation
  - Commercial negotiations

## Delivering on the strategy

#### Target is return for shareholder



#### Secure Acreage

strong new ventures capability

#### **Add Value**

strong technical team







#### **Differentiators/Tactics**

- Technical experience
- Industry contacts and knowledge
- Commercial capability
- Re-evaluate existing data
- Acquire high quality seismic data
- Attract synergistic partners
- Farm-out (for program carry)
- Partial sell-down
- Discipline to withdraw
- Farm-out (with cash component)
- Partial sell-down
- Production

#### **Examples/Rationalle**

- WA-454-P (Bonaparte Gulf)
- Block G2/48 (Gulf of Thailand)
- Seruway PSC (Indonesia)
- Gurame (Seruway PSC)
- Ibu Horst 3D (Seruway PSC)
- Tassie Shoal initiative
- Petrobras & Eni farm-outs
- Potential future option
- WA-359-P (Carnarvon Basin)
- Petrobras farm-out
- To fund development
- Gurame (Seruway PSC)

Experience and capability of team is critical for success

MEO Australia Limited

## Transaction history: NT/P68 farm-out

>US\$200 work program to earn 50% interest, options to increase to 75%



**Target:** ~6 Tcf (discovered + prospective)

**Equity:** 50% (MEO farming down from 100%)

1st Heron well (MEO est.) US\$ 75m

Blackwood 3D Seismic (est.) US\$ 10m

2nd Heron well (MEO est.) US\$ 75m

Blackwood well (MEO est.) US\$ 45m

**Funding range** 

US \$85m - \$205m

**Result :**Blackwood 3D seismic 4Q-2011 Heron South-1 drilling 3Q-2012

**Consideration for additional 25% equity:** 

Carry to FID (including wells) US\$ TBD

Cash at FID

US\$ 75m

- Awarded permit Feb-2004
- Acquired 3D in 2006
- Farmout 10% PI to Petrofac
- Heron#2 gas discovery early 2008
- Blackwood#1 gas discovery early 2008
- Acquired Blackwood 3D post well
- Technical studies to understand cause of reservoir quality distribution
- Renewed permit early 2010 for 5 yrs
- Signed FIA with Eni Australia early 2011
- Acquired Bathurst 3D seismic late 2011
- Heron South #1 spuds August



### Board of directors

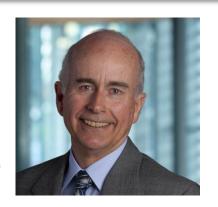
#### Depth of experience with major companies, diverse skill set



#### Non-executive Chairman

Nick Heath – Engineer Appointed NED May 2008 Appointed Chairman November 2008

36 yrs ExxonMobil 1970–2006 (retired) Chairman Metgasco Limited (ASX: MEL)





#### Managing Director (& CEO)

Jürgen Hendrich - Geologist Appointed MD July 2008 Appointed CEO June 2008

Tolhurst Noall 2005 – 2008 (Corp Finance)
Private practice 2000 – 2005 (Corp Advisory)
JB Were & Son 1996 - 2000 (Energy Analyst)
12 yrs ExxonMobil 1984 – 1996 (Geologist)



Non-executive director

Michael Sweeney Practicing Barrister Appointed Oct 2008

Mitsui-Mitsubishi (MiMi) 1986-1996



Non-executive director

**Greg Short** - Geologist Appointed July 2008

33 yrs ExxonMobil 1973 – 2006 (retired) NED Pryme Oil & Gas (ASX: PYM) NED Po Valley Energy (ASX: PVE)



Non-executive director

**Stephen Hopley** Appointed Oct 2008

Macquarie Bank 1989-2003 (retired)

## Senior personnel

### Hand picked team, proven oil finders & deal-making capability





Ken Hendrick
Implementation Manager
Joined Jul 2007
1968-2005 Consulting to
CRA/Mobil/Shell/Woodside/
Origin/ExxonMobil



Dave Maughan
Exploration Manager
Joined Aug 2008
ExxonMobil 1973–2007
(34 yrs)



Peter Stickland New Ventures Manager Joined Apr 2011

Tap Oil 2005-2011<sup>+</sup> BHP Billiton 1990-2005



Colin Naylor Chief Financial Officer Joined Feb 2007

BHP Petroleum 1996-2000 Woodside 1987-1996



Robert Gard Commercial Manager Joined Nov 2008

ExxonMobil 1986–2008 (22 yrs)



Robert Zammit
Executive Manager - BD
Joined Dec 2011

ExxonMobil 1986–2011 (25 yrs)



Oliver Gross Geoscience Adviser Joined Apr 2012

ExxonMobil 1982–2012 (30 yrs, retired)



Errol Johnstone Chief Geoscientist Joined Oct 2010

ExxonMobil/Delhi 1981–2010 (29 yrs)



Dean Johnstone Senior Geoscientist Joined Oct 2011

ExxonMobil/Delhi 1984–2011 (27 yrs)



Jarrod Dunne (PhD) Senior Geophysicist Joined Apr 2011

Shell, Woodside, Nexus Energy



Lubing Liu Chief Reservoir Engineer Joined Oct 2011

CNOOC, Sinopec, ConocoPhillips, Woodside, RPS, Senergy



Andrew Leeds
Senior Commercial Adviser
Joined Apr 2011

Macquarie Bank, Santos, Bechtel

### Portfolio overview

Thailand, Indonesia, NW Australia

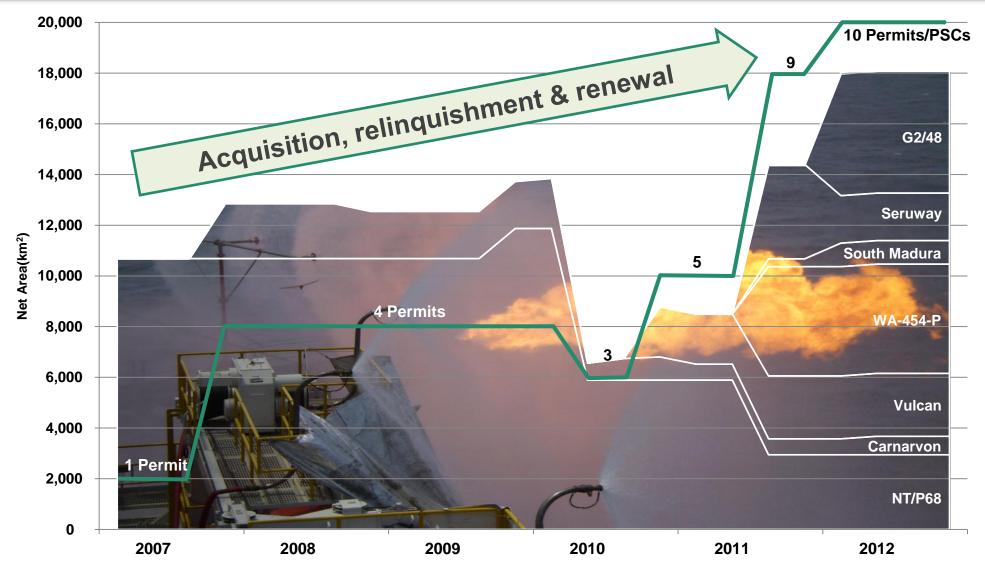




# Building the exploration portfolio







# Focus for new venture acquisition

### Rigorous evaluation of opportunities - selective acquisition



	NT/P68	Carnarvon	Vulcan Sub-basin	Bonaparte WA-454-P	South Madura PSC	Seruway PSC	Thailand G2/48
Date of Acquisition	2003	2007	Nov 2010	Jun 2011	Jun 2011	Jun 2011	Feb 2012
High equity available	$\checkmark$	✓	✓	$\checkmark$	✓	$\checkmark$	✓
Working hydrocarbon system	✓	✓	$\checkmark$	✓	$\checkmark$	✓	✓
Focus on prospect generation	✓	✓	✓	✓	✓	✓	✓
Potentially solvable data issues or uncertainties	✓	✓	✓	✓	✓	✓	✓
Identified commercialisation options	✓	✓	✓	✓	✓	✓	✓

>100 opportunities screened since mid 2010

- ~10 satisfied criteria
- 5 projects added to portfolio



### Potential near term value drivers





											_	_		_	_	_	_	_	
	MEO			20	12								2	01:	3				
Potential Catalyst		Remarks	Q1	Q2	(	Q3		Q4		Q1			Q2		(	23		C	<b>)</b> 4
r oteritiai Gataiyst	Lquity	itelliai ks	Jan Feb Mar	Apr May Jun	Jul /	Aug Sep	Oct	Nov Dec	Jan	Feb I	Mar /	Apr I	May Jı	n Ju	ul <i>F</i>	Aug S	Sep (	Oct N	ov Dec
Own Drilling - firm		Target																	
Heron South-1	50%	Multi-Tcf			1		?>												
Gurame SE-1x	100%	50-109 Mmbbls			1			?>											
Gulf of Thailand	50%	10-50 Mmbbls			1														
Drilling by others		<u>Impacts</u>																	
Ananke-1	WA-269-P	NWS: WA-360-P				:? ?>													
Evans Shoal North-1	NT/P48	Bonaparte: NT/P48						?											
Planned Transactions					1														
Tassie Shoal Projects	100%	Focus on TSMP <sub>1</sub>																	
Seruway farmout	100%	Underway																	
WA-454-P farmout	100%	Planned pending 3D																	
Potential Transactions					İ														
NWS farmout	50-62.5%	Pending 3D results			1														
AC/P farmout	100%	Pending 3D results			1														
Own Drilling - contingent																			
Seruway PSC (2 wells)	100%	TBC pending results																	
WA-454-P (2 wells)	100%	Marina/Breakwater																	
NWS (1-2 wells)	50-62.5%	TBC pending studies			i.														
Eni Farmin Decisions					1														
Heron follow-up well	50%	Potential full carry																	
Blackwood area well	50%	Potential full carry																	

# Key take-aways

### Attributes of a company with investment appeal



- 1. Experienced and capable people
- 2. Track record of high value transactions
  - Farmed out 50% of NT/P68 to Eni for >US\$200m work program (2011)
- 3. Portfolio with substantial optionality
- 4. Multiple near term potential value drivers
  - Additional transactions underway or planned
  - Own drilling (Australia, Thailand, Indonesia)
    - 3 wells in 2H-2012, expect similar level in 2013 (2H)
  - Drilling by others in adjacent Australian permits
    - 2 wells commencing Q3
- 5. Adequately funded



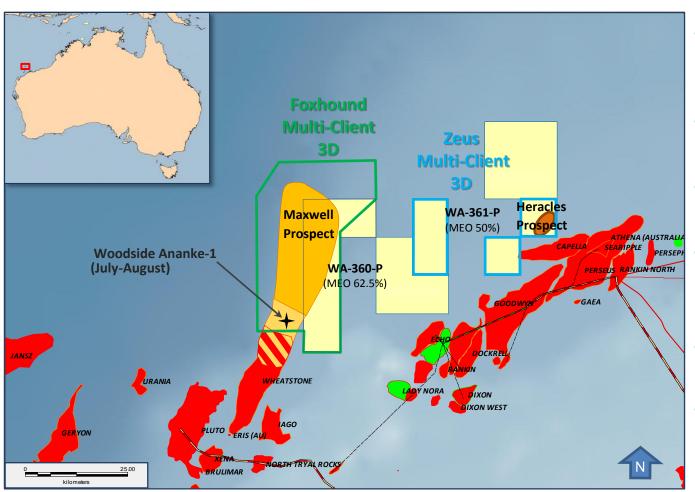
# **Technical Supplement**

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# Carnarvon Basin – drilling by others

Ananke-1 to test extension of Wheatstone





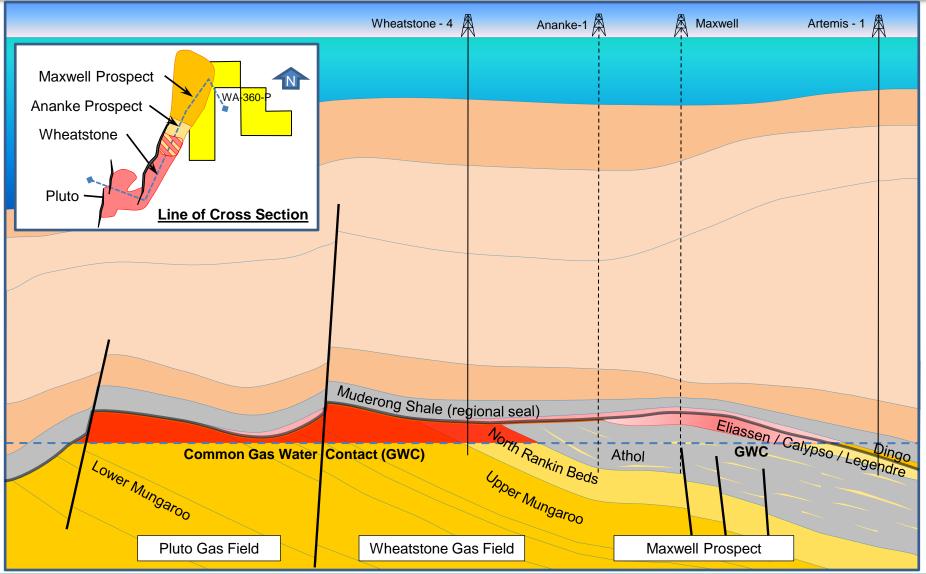
- MEO studies identified
  - Heracles prospect
  - Maxwell prospect
- 3D seismic acquired to mature prospects
- MEO purchased 3D data on and off permit
- Potential for multi-azimuth processing to enhance interpretation
- Adjacent drilling:
  - Ananke-1 imminent
- High equity interests allows scope for farm-out &/or divestment

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## Pluto/Wheatstone potential extension

Ananke-1 step-out

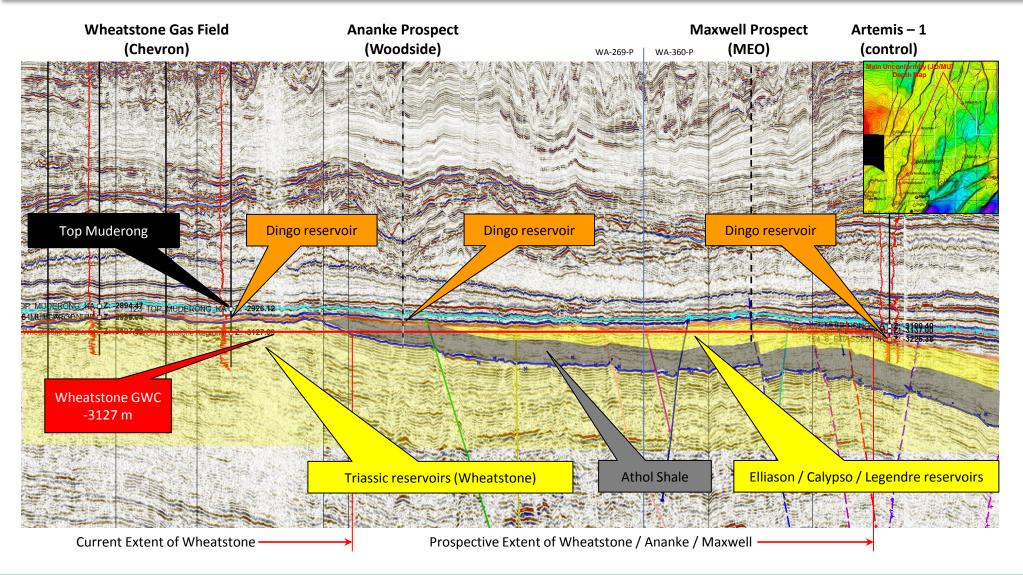




# Maxwell impacted by Ananke-1 result

### Foxhound 3D confirms Wheatstone extension concept

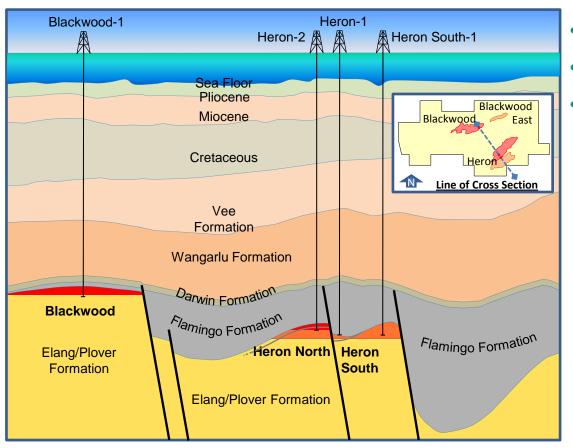




### Heron South-1: 3Q 2012

#### Bonaparte Basin - NT/P68 (MEO 50%)





- Eni operator
- Heron South-1 due to spud August
- Potential 5 Tcf raw gas resource

#### **MEO Heron Prospective Resource Assessment**

<b>Ultimate Recovery</b>	Low	Best	High
Raw Gas (Tcf)	3.66	4.96	6.64

- Recent transactions highlight value
  - >\$200m 50% Heron/Blackwood
  - \$350m 40% Evans Shoal
  - \$520m 49.5% Barossa/Caldita

#### **Regional Transaction Comparison**

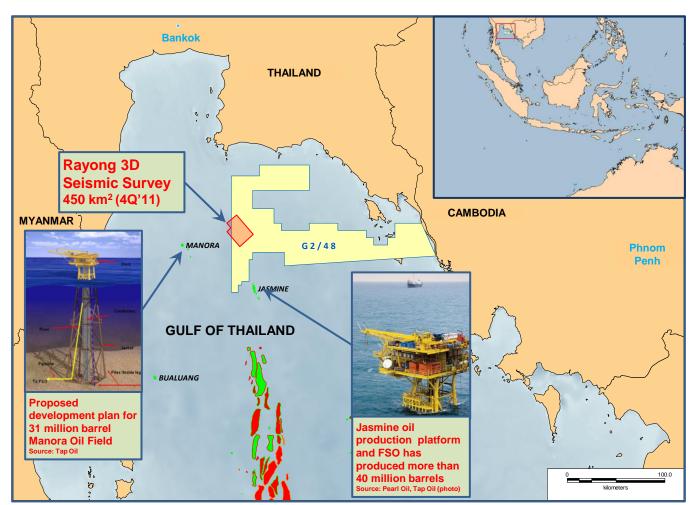
Transaction +	Buyer	Equity	consideration	US\$m/%
Evans Shoal	Eni	40%	\$350m	\$8.75
Barossa/Caldita	SK E&S	49.5%	\$520m*	\$10.5

<sup>\*</sup> Assumes all options in transactions are exercised

# Sainampueng-1: 4Q 2012+

Rayong Basin - G2/48 (MEO 50%)



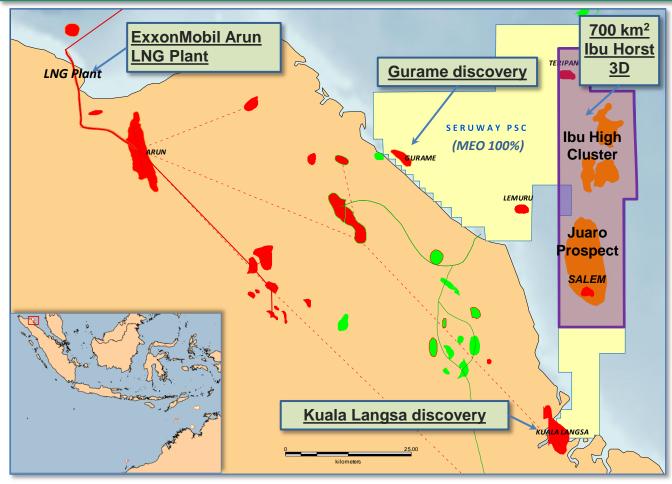


- Acquired 50% equity from Pearl Oil Feb-2012
- Consideration
  - 50% of 3D seismic costs
  - 66.6% of well costs (\$5m cap)
  - Equity share of future costs
- 2011 Rayong 3D seismic revealed multiple prospects
- Currently selecting preferred target
  - Indicative prospect sizes
     10-50 mmbbls
- Planning for 2012 well underway
  - Rig identified by operator

### Gurame SE-1x: 4Q 2012+

### Sumatra - Seruway PSC: Multiple exploration and appraisal opportunities





**Gross prospective resources (MEO estimates\*)** 

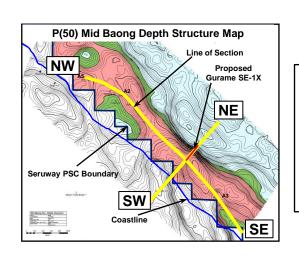
	Gas in	Place (ra	<u>w – bcf)</u>	Recov.	sales ga	s (bcf)		Oil in	place (N	IMstb)	Recov	. oil (MI	∕Istb)
	P90	P50	P10	P90	P50	P10		P90	P50	P10	P90	P50	P10
Total	551	971	1,625	273	498	863	otal	188	350	692	24	51	109

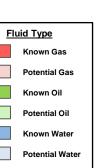
- Acquired PSC in June 2011
- Two significant discoveries
  - Gurame
  - Kuala Langsa
- Gurame SE-1x testing gas cap
  - 0.5 0.9 Tcf low CO<sub>2</sub> gas
  - close to established markets and infrastructure
  - Pressure gradients to constrain gas-oil contact in two horizons
- Multiple discovery/show wells on Ibu Horst not fully evaluated
- Acquired 700 km<sup>2</sup> lbu horst 3D Dec/Jan 2012
- Launched farmout April 2012
  - Targeting Q3-2012 completion

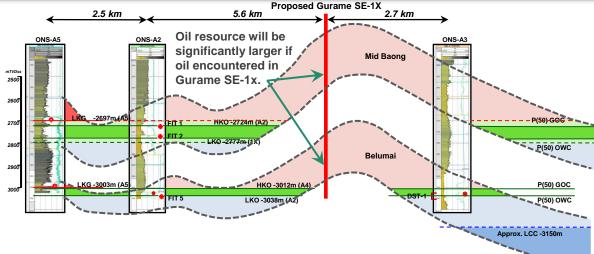
## Gurame exploration target

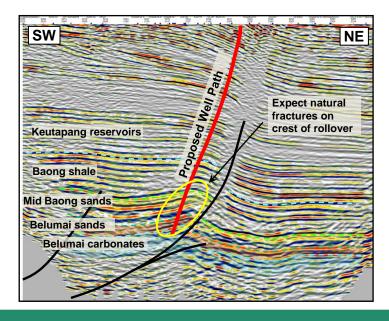
### Targeting gas cap

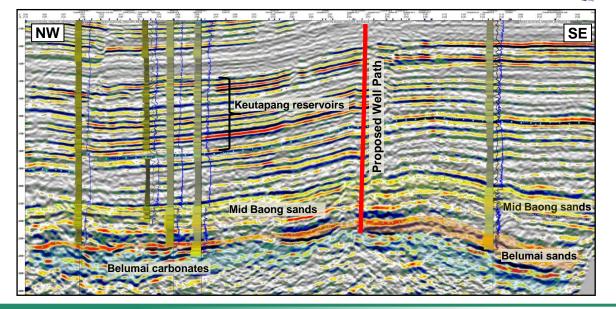










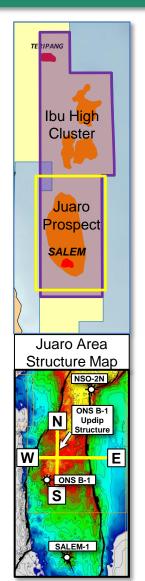


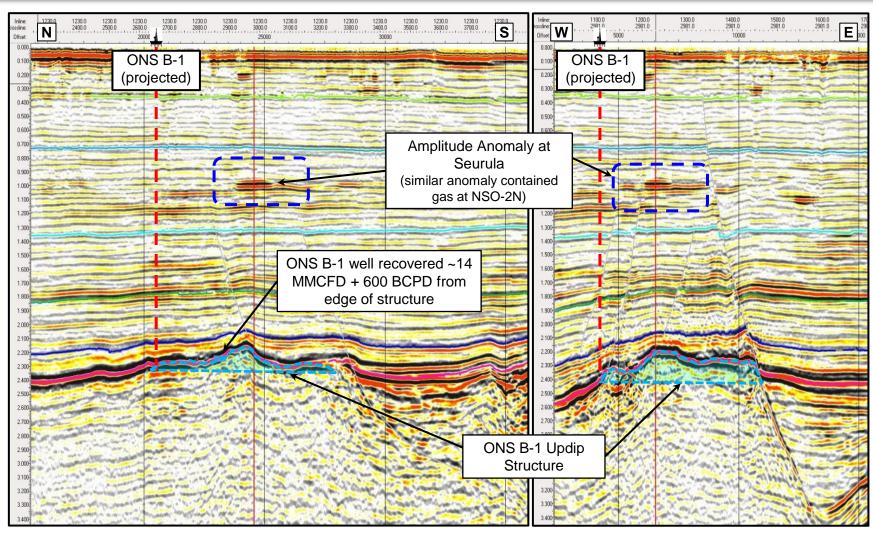
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### North Sumatra - Ibu Horst

### Identified significant structural closure updip of ONS B-1 discovery



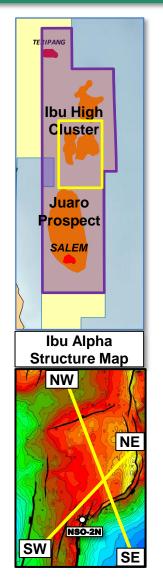


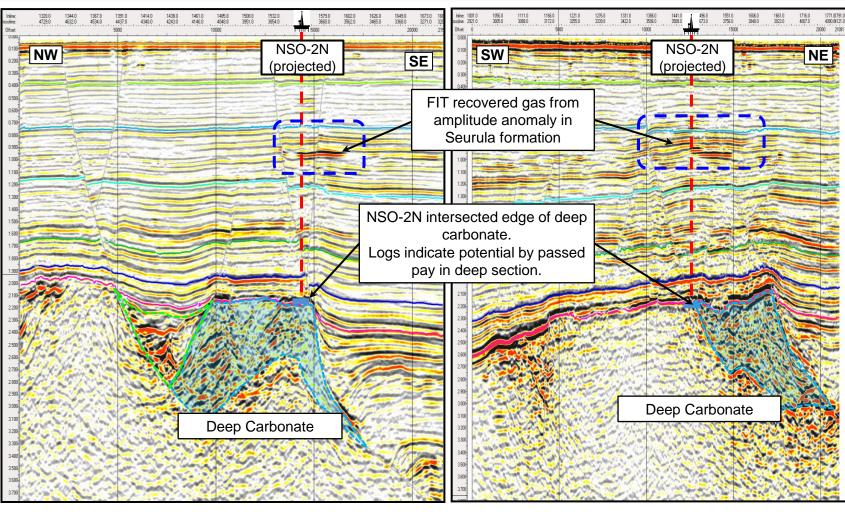


### North Sumatra - Ibu Horst

### Revealed potential extent of deep carbonate clipped by NSO-2N



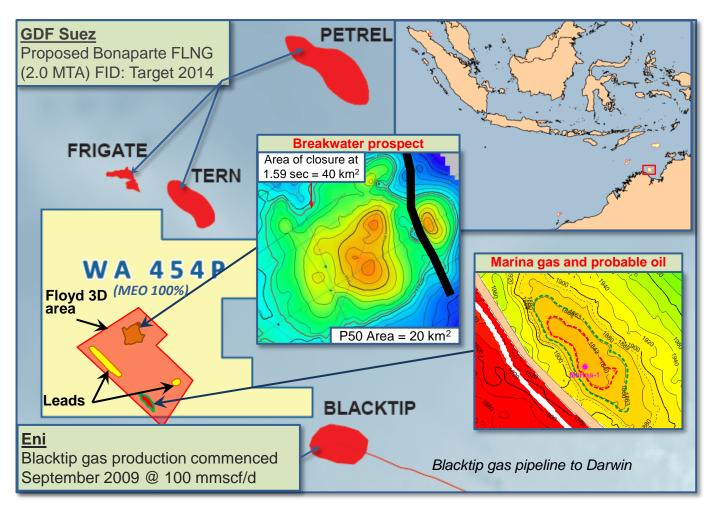




# Bonaparte Gulf – potential farmout 4Q

Marina oil & gas discovery and nearby Breakwater prospect



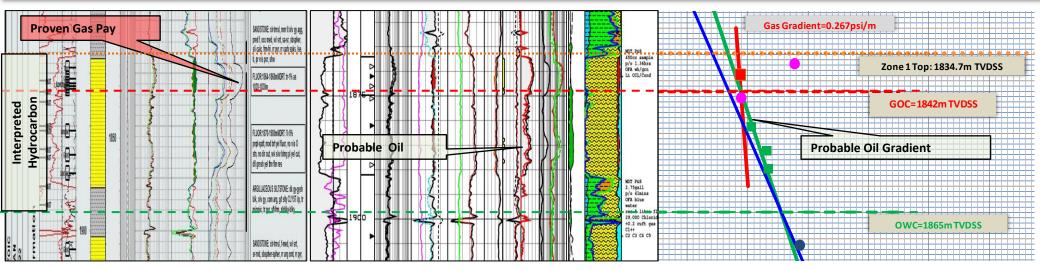


- Awarded permit mid 2011
- Next to proposed US\$6 billion Bonaparte FLNG project & Blacktip gas production facility
- Technical studies reveal:
  - Probable oil in Marina
  - Breakwater prospect
- Acquired 3D early 2012
- Independent assessment
  - Marina contingent gas and probable oil resources
  - Multi-Tcf Breakwater prospect with potential for significant oil leg(s)
- Planning farmout launch Q4 2012
- Possible drilling in 2013\*

## Marina gas discovery and probable oil as well

Contingent resources: 98-302 Bcf gas + 5-22 mmbbls oil (Mean-P10)





#### 2012 Floyd 3D

Marina structure is a simple four way rollover (low side fault bend fold)

#### Contingent Resources (Recoverable) \*

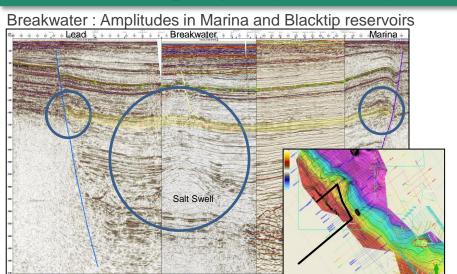
	P90	Mean	P10
Gas (Bscf)	51	98	302
Condensate (MMstb)	0.4	1.5	7.5
Oil (MMstb)	-	5	22
Total Liquids (MMstb)	0.4	6.5	29.5

Marina 1500ms Timeslice from 3D

# Nearby Breakwater prospect – oil charged?

Multi-Tcf gas prospect with potential for 40-200 mmbbls oil (Mean-P10)



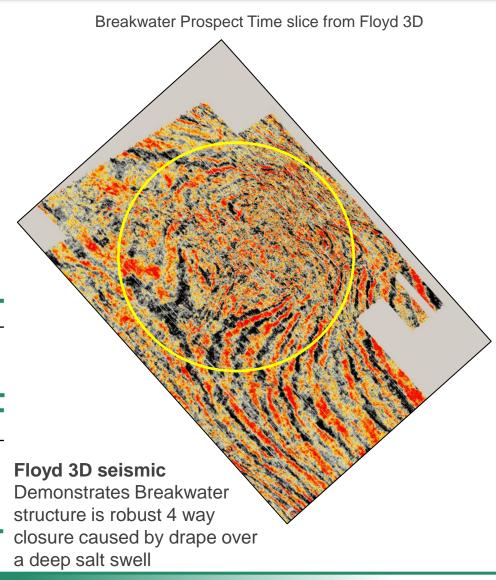


#### **Un-Risked Prospective Resources (Recoverable) \***

Gas only Scenario	P90	Mean	P10	COS**
Gas (Bscf)	205	751	2,798	
Condensate (MMstb)	1.4	13	87	24%
Total Liquids (MMstb)	1.4	13	87	

Gas & Oil Scenario	P90	Mean	P10	COS**
Gas (Bscf)	173	636	2,391	
Condensate (MMstb)	1.1	11	75	16%
Oil (MMstb)	8	41	201	
Total Liquids (MMstb)	9.1	52	276	

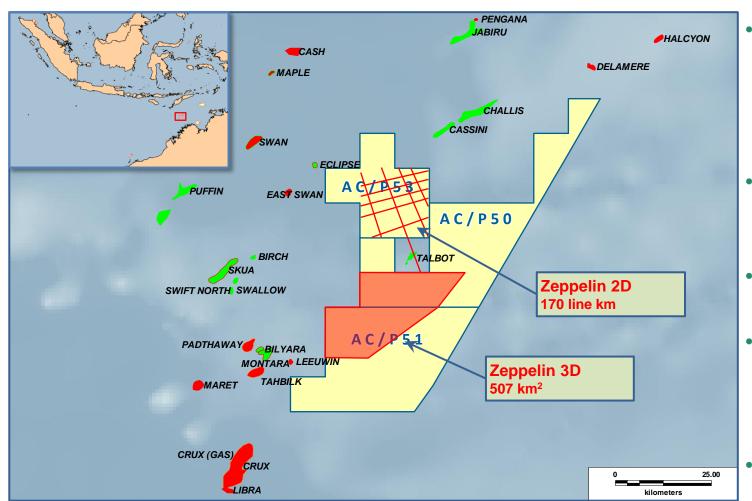
<sup>\*\*</sup> COS: Risk Factor or Chance of Geological Success is the product of four prospect elements; trap, reservoir, seal integrity and charge



# Vulcan Sub Basin – potential 2013 farmout

AC/P50, AC/P51 & AC/P53 (MEO 100%)



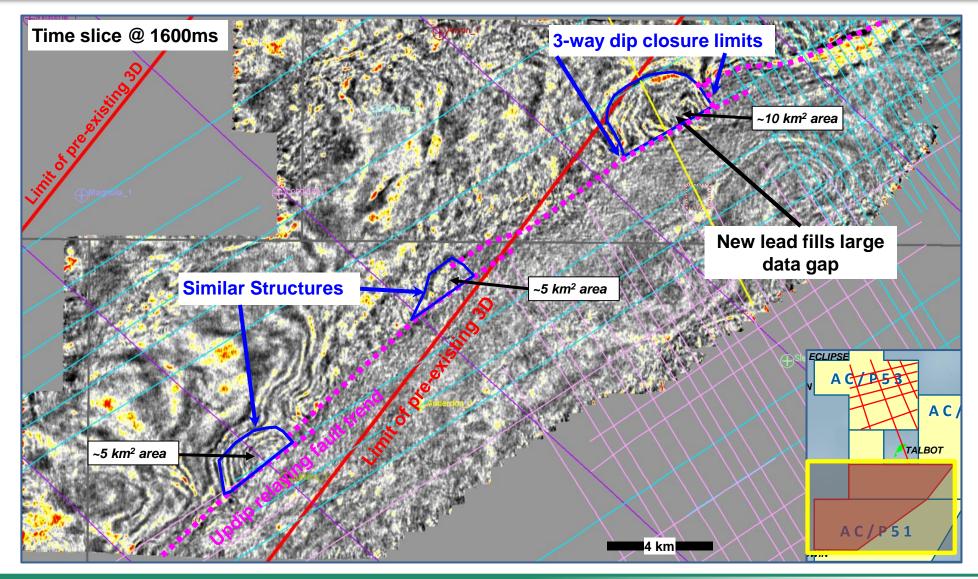


- Contiguous permits in proven hydrocarbon play fairway – acquired via purchase (Dec 2010) & gazettal (June 2011)
- Zeppelin 3D & 2D surveys acquired in Jan/Feb 2012
- Processed 3D survey delivered June 2012
- Preliminary assessment supports likely elevation of several leads to prospects
- Forward plans:
  - Mature drillable prospects
  - Seek farm-in partner

# Vulcan Sub Basin – Zeppelin 3D

Identified significant structural leads between 2D grid & outside old 3D

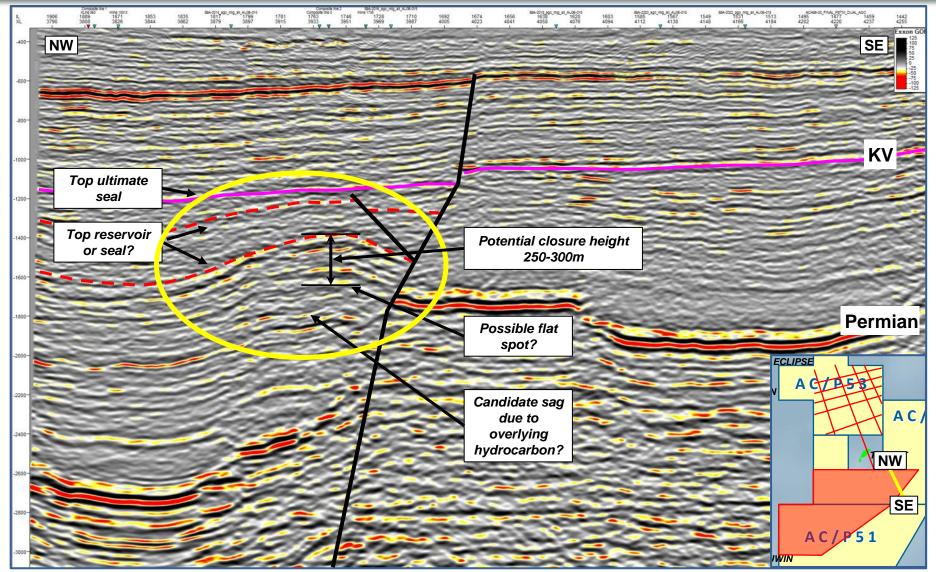




### Lead has structural closure of 250-300m

Possible flat spot and sag below suggestive of potential hydrocarbons

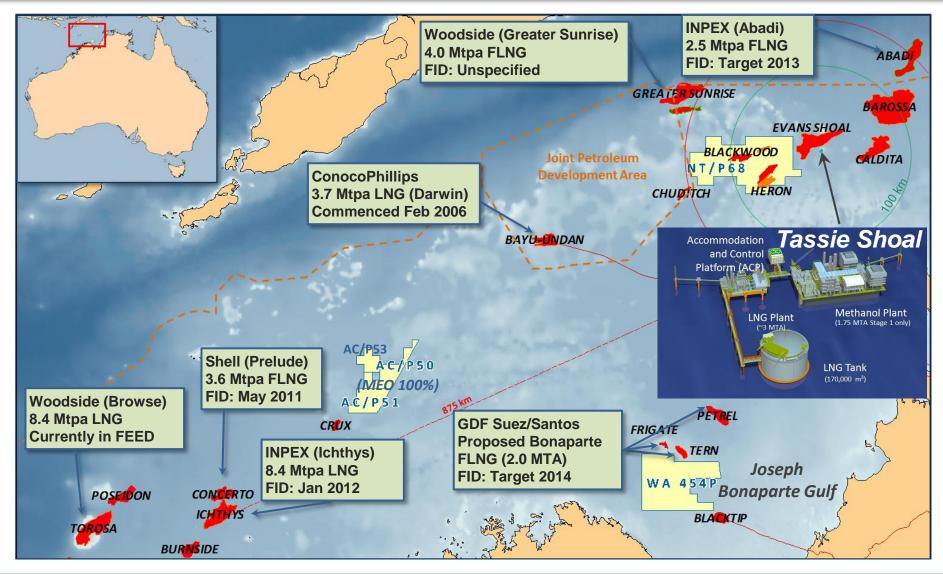




## Remote gas, Timor Sea Northern Australia

Region demands innovative, tailor made development solutions

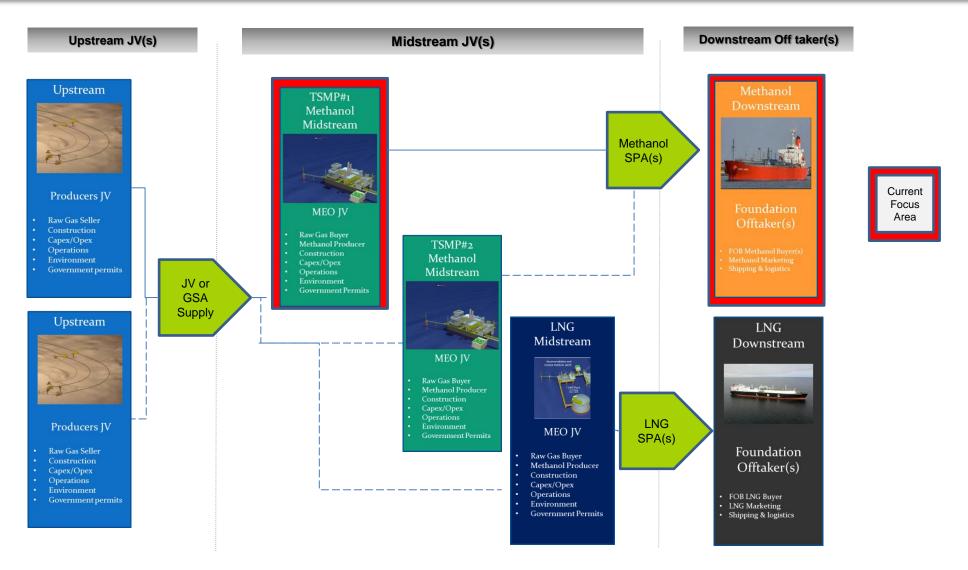




# Engaging with customers to firm up demand







# Thank you

### Contact details



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### Compliance



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